FREE QUICK-START GUIDE

THE HOME-BASED TRAVEL AGENT QUICK-START GUIDE

How to Turn Your Passion for Travel Into a Flexible, Home-Based Business, Unlock Up to 70% Savings, and Earn Commissions Booking Vacations



SINCE	10,000+	$124M+	ARC & CLIA
1994	ACTIVE ADVISORS	ANNUAL SALES	AFFILIATED



YOUR GUIDE FROM

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INTRODUCTION

Why You're Reading This

If you are reading this guide, you likely love to travel. You are the person your friends call when they need advice on where to stay, which cruise line to book, or how to find the best flight. You spend your free time browsing travel sites, planning hypothetical itineraries, and dreaming of your next getaway.

But lately, you have noticed a frustrating trend. Personal travel costs are skyrocketing. Hotel rates, cruise tickets, and resort packages that used to fit comfortably into your budget now feel like major financial hurdles. At the same time, the daily grind of rigid schedules and traditional employment makes it harder than ever to find the time—and the money—to enjoy the world.

You might have considered starting a home business to solve these challenges. But when you look into conventional options, you run directly into massive startup costs, complex supply chains, or physical inventory you have to store in your garage.

There is a better way.

This guide is designed to show you how to turn your natural passion for travel into a flexible, home-based business. As an independent travel advisor, you can solve two problems at once: you can unlock deep travel savings of up to 70% off hotels and cruises for your own trips, and you can earn commissions booking travel for your friends, family, and network.

You do not need prior experience in the travel industry, and you do not need a massive capital investment. What you need is a blueprint. That is exactly what you will find in the pages ahead.



The World Is Waiting—
And So Is Your New Business.

- ✔ **Turn Your Love for Travel Into Extra Income**
- ✔ **Work From Home on Your Schedule**
- ✔ **Save Up to 70% on Cruises**
- ✔ **Earn Commissions Booking Travel**

CHAPTER 1

The Insider Advantage

Why Travel Is the Ultimate Home-Based Business

Most people do not realize how the travel industry actually works behind the scenes. Every time a consumer books a hotel room, a cruise, or a vacation package online, a commission is built directly into that price. When they book through a massive, automated travel search engine, that search engine keeps 100% of the commission.

When you become a travel advisor, you step into that loop. Instead of letting giant corporations pocket those commissions, you claim them.

But the benefits of starting a travel business go far beyond earning extra income. Let us look at why travel is uniquely positioned as the ultimate home-based business:

1. Zero Inventory and Physical Overhead

Unlike traditional businesses, you do not need to buy products upfront, manage shipping, or worry about inventory expiring. Your 'inventory' is the entire world—billions of dollars worth of hotel rooms, cruise cabins, and tour packages that are managed, maintained, and updated by the suppliers themselves. Your only job is to connect people to those experiences.

2. Complete Schedule Flexibility

Whether you are a work-from-home parent balancing school schedules, a retiree looking for a meaningful project, or a full-time professional seeking a side income, this business fits into your life. There are no set hours, no physical storefronts, and no territory restrictions. You can work from your kitchen table, a local coffee shop, or a lounge chair on a cruise deck.

3. High-Demand Market with Built-In Desire

You do not have to convince people to want what you are offering. People already want to travel. In fact, travel is often the highlight of their entire year. You are not selling a difficult, unfamiliar product; you are helping people plan memories that will last a lifetime.

By aligning yourself with an established host agency, you instantly gain the credibility of a multi-million-dollar corporation while retaining 100% control over your own schedule and business goals.

A GUEST BOOKS A VACATION

Every price has a commission built in.

→

PATH A **Giant booking site**
Keeps 100% of the commission.

PATH B **You, the home-based advisor**
Earn the commission instead.

CHAPTER 2

Unlocking the Math

How to Save up to 70% and Earn Commissions

Let us talk about the math. This is where the dream of becoming a travel advisor meets reality.

As an active travel advisor, you gain access to the industry's 'inside track.' This means you can unlock travel agent rates and non-public inventory that the general public never sees.

How Travel Savings Work

Travel suppliers (hotels, resorts, and cruise lines) hate empty rooms and cabins. An unsold room is revenue lost forever. To fill this inventory without diluting their public retail pricing, suppliers offer deep discounts—often up to 70% off—exclusively to registered travel agents. They do this because they want you to experience their properties first-hand, so you can confidently recommend them to your clients.

4-Star Beach Resort Stay	7-Night Caribbean Cruise	European Guided Tour
~~Standard public price~~	~~Standard public price~~	~~Standard public price~~
↓	↓	↓
UP TO 70% OFF	**UP TO 70% OFF**	**UP TO 70% OFF**

Travel agent rates vs. standard public prices. Savings vary by supplier, property, and travel date.

How Commissions Work

When you book travel for others—whether it is a family reunion cruise, a friend's honeymoon, or a corporate retreat—you earn a percentage of the total booking value. Because travel is a high-ticket item, these commissions can add up quickly.

THE MATH IN ACTION

For example, consider a family booking a $4,000 cruise. A standard industry commission can range from 10% to 16% or more, depending on the supplier and your agency's volume. That single booking can generate hundreds of dollars in commission for a few hours of enjoyable work. Now, multiply that by several bookings a month, and you can see how quickly a side-income can grow.

3-DAY LOWEST PRICE GUARANTEE

To ensure your clients always get the best deal, Global Travel provides a 3-day Lowest Price Guarantee. This means you can book with absolute confidence, knowing that if your client finds a lower rate for the exact same booking within three days, the difference will be matched or refunded. This eliminates the fear of competition and builds immediate, unbreakable trust with your clients.

CHAPTER 3

Your 30-Day Launch Blueprint

From Passion to Profit

Starting a new business can feel overwhelming if you do not have a clear plan. Here is the step-by-step blueprint to take you from a travel enthusiast to a fully operational, professional home-based travel agent in your first 30 days.

Step 1: Secure Your Industry Credentials

You do not need to spend years in school to become a travel agent. By partnering with Global Travel, you instantly inherit our industry credentials, including prestigious ARC and CLIA affiliations. These credentials are your golden ticket. They tell airlines, cruise lines, and hotels worldwide that you are a legitimate, professional travel advisor authorized to book travel and earn commissions.

Step 2: Access Your Booking Portal and Training

Once registered, you gain access to a state-of-the-art, user-friendly booking engine. You will also go through a streamlined, self-paced training program that teaches you how to navigate the system, search for the best deals, and communicate with suppliers. You will learn how to access the exclusive up-to-70% discounts for your own personal travel right away.

Step 3: Identify Your Low-Hanging Fruit

You do not need to spend thousands of dollars on advertising to find your first clients. Start with your warm market: friends, family, neighbors, and co-workers. Let them know you have launched your business. Ask them a simple question: ‘Where are you planning to go next?’ Offer to run a free, no-obligation quote for them. Because you have access to exclusive rates and the 3-day Lowest Price Guarantee, you can easily show them the value you bring.

Step 4: Choose Your Niche

While you can book any type of travel, the most successful agents specialize. Decide what you love most. Is it family cruises, destination weddings, European tours, or wellness retreats? By focusing on a niche, you become the go-to expert in your community, making it even easier to attract high-value clients through word-of-mouth.

DAYS 1–7	DAYS 8–15	DAYS 16–22	DAYS 23–30
Setup & Credentials	**System Training**	**Warm Market Outreach**	**First Booking & Niche**
Join Global Travel and receive your ARC and CLIA affiliations.	Learn the booking portal at your own pace.	Tell friends and family. Offer free quotes.	Book your first trip and pick your niche.

THE BIGGER
PICTURE

What Most Prospects Miss

When people think about starting a travel business, they often make the mistake of trying to go entirely on their own. They think they can simply call up suppliers or build a website and start booking.

What they miss is the barrier to entry.

To operate as an independent travel agency from scratch, you must navigate a mountain of regulatory hurdles. You need seller-of-travel licenses in multiple states, expensive errors-and-omissions insurance, and direct relationships with hundreds of individual suppliers. Most importantly, individual agents starting out have zero buying power, meaning suppliers will offer them the lowest commission rates and very little support.

This is why the host agency model is so powerful.

When you join Global Travel, you are not starting from scratch. You are leveraging a massive, established infrastructure that has been built and refined over three decades. You instantly stand on the shoulders of a company with over $124 million in annual sales and relationships with over 200 destinations worldwide.

You get the freedom of running your own independent business, combined with the safety net, credibility, and buying power of an industry giant.

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YOUR NEXT
STEP
Reach Out for More

You have the passion for travel. You now understand the math behind the commissions and the massive savings available to you. You have seen the step-by-step blueprint to launch your business in just 30 days.

The only question left is: Are you ready to take action?

Do not let another year go by paying full retail price for your vacations while missing out on the flexibility and income potential of the travel industry.

Your next step is simple. Reach out to Doug Burdick today to download your complete Home-Based Travel Agent Quick-Start Guide package, speak with a career coordinator, and discover how easy it is to get started. We will answer your questions, walk you through our platform, and help you determine if this opportunity is the perfect fit for your lifestyle and goals.

Let us turn your passion into your profession.



GET STARTED TODAY

Claim Your Quick-Start Guide

Email: coachingwithdoug@gmail.com

Phone: 254-883-9213

✔ **No Experience Required** ✔ **3-Day Lowest Price Guarantee** ✔ **Full Host Agency Support Since 1994**

ABOUT
US

Global Travel International

Founded in 1994, Global Travel (Global Travel International) is a pioneer in the home-based travel industry. For thirty years, we have empowered travel enthusiasts to turn their passion into profitable, flexible businesses.

With more than 10,000 active travel advisors worldwide, over $124 million in annual sales, and active affiliations with major industry bodies like ARC and CLIA, we provide the ultimate foundation for your entrepreneurial journey. Our advisors enjoy access to over 200 destinations, industry-leading training, dedicated support, and a rock-solid 3-day Lowest Price Guarantee.

Whether you want to travel the world for less or build a thriving home-based business, Global Travel is your trusted partner every step of the way.

YOUR GUIDE

Doug Burdick

Questions? Ready to get started? Reach out directly:

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